



# Business Communications - Sales Executive

## **Business Communications - Sales Executive – Mobile Phones**

Full Time Position  
City Fringe Location  
South Australian's most Awarded Telstra Partner  
Business to Business – Telecommunication Industry

Data Mobility Voice is a leading 'whole of business' telecommunications provider in South Australia and is seeking a professional Sales Executive to offer whole of business communications solutions including, telephone systems, mobiles phones and data solutions to small and medium business in South Australia.

The successful candidate will have:

- A passion to succeed and drive to close sales
- Experience in the Telecommunications, IT industry or Software related sales environments
- Proven knowledge and experience in business mobile phone sales
- Previous experience in various forms of lead generation
- Impeccable presentation and communication skills
- A current drivers licence and a well maintained vehicle

The successful candidate will thrive on meeting and exceeding revenue targets, establishing strong relationships, finding new business opportunities and treating every objection as an opportunity.

Data Mobility Voice is committed to your professional growth and can offer a competitive salary, industry leading commission structure with other great benefits.

If you have a background in telecommunications it would be highly regarded although not essential, in return Data Mobility Voice is able to offer you a professional environment, ongoing training and development and a competitive salary.

If this sounds like the job for you, and you have the above attributes and are looking for variety and a challenge in an exciting environment we would like to hear from you. Please send your application letter and resume to Lyn Smith, General Manager - [lyn@dmv.net.au](mailto:lyn@dmv.net.au)